How a deep dive into a client's Azure spending enabled considerable cost saving

When TerryWhite Chemmart brought in Codify to manage the cloud environment for their new Azure build, they didn't expect the partnership would also provide ongoing cost savings.

Wanted:
Proven capability and experience in Azure

Several factors led TerryWhite Chemmart to decide they needed help to manage their cloud environment. The company had recently undergone a merger tripling the company's data virtually overnight. As a result, the growing business demanded improved performance and speed from its strained infrastructure. On top of this challenge they had projects that required scalable solutions.

They approached Codify based on several recommendations including one from Microsoft.

Their search ended with Codify which looked to have the proven capability and experience in Azure they were after.

"We needed capabilities and experience to recommend the right product within Azure. There are ten different ways to solve a problem but not all are fit for purpose"

Dan Gillham,
Group ICT Manager, TerryWhite

TerryWhite Chemmart

Merged	2016
Outlets	450+
Location	Australia
Vertical	Pharmacy
URL	terrywhitechemmart.com.au

TerryWhite Chemmart is one of Australia's leading retail pharmacy networks delivering frontline healthcare. With more than 450 community pharmacies across Australia, we are committed to ensuring every Australian has easier access to pharmacists and expert health advice every day. TerryWhite Chemmart provides high-quality, accessible and cost-effective community-based health care services and programs.

Codify helps organisations improve processes and operational efficiency by developing and aligning software applications with real business needs. A certified Microsoft Gold Cloud Platform Partner, Codify's team of highly skilled consultants identify challenges and integrate complete solutions that exceed business goals. A successful Codify solution delivers greater efficiency, lower operating costs and increased employee productivity.

CODIFY

Solution:
Outline the solution header

Codify began managing TerryWhite Chemmart's Azure environment under their Managed Azure service. They also helped them plan and migrate other workloads from an existing third-party cloud to Azure under their Cloud Solution Architect as a Service offering (Plan and Migrate).

Codify felt it important to demonstrate and prove value to TerryWhite Chemmart. A key service they provide is monitoring the monthly Azure spend and advising how to save costs – something they do for all their customers on Managed Azure.

Codify's services include :

> **Monitoring for unused cloud resources** Codify's service helped TerryWhite Chemmart review their Azure estate, identify orphaned resources, and optimise costs.

> **Tapping into Microsoft opportunities** Microsoft (MSFT) send out lots of Azure offers to organisations' inboxes. Codify did the hard work to understand TerryWhite Chemmart's workloads and identified a recent update to Azure, where MSFT released a new licencing model. So TerryWhite Chemmart switched over the licencing giving them better performance at a lower cost.

> **Ensuring you're using what you need** Codify also reviewed TerryWhite Chemmart's usage in Azure and determined some resources could be scaled down. Codify assisted in right-sizing these resources to meet the business' needs.

Ongoing Cost savings and other benefits

One of the key benefits to TerryWhite Chemmart has been Codify's ongoing monitoring and optimisation of Azure costs.

But the partnership has resulted in other benefits as well, including:

> Being able to provide more robust systems that support our franchisees

> Having faster reporting and fewer outages

> Having an available third-party resource to call upon when they need support.

Plans for the future

Dan Gillham believes that TerryWhite Chemmart's relationship with Codify will continue to strengthen. "Strategically they are well positioned to help with what we're trying to build," he says.

TerryWhite Chemmart

"Having this solution in place, gave us the confidence to move swiftly and meet the business needs. Delivering these projects as a result of working with Codify has increased the value of ICT to the business"

**Dan Gillham,
Group ICT Manager, TerryWhite**

Codify's Managed Azure
protects your investments in Azure and keeps you in control.

Guidance
Make the right decisions as you plan and evolve your environment. Azure expertise on-tap. Adapt your cloud plan as Microsoft's offers and licenses change.

Governance
Control costs. Standardise. Categorise your environment into a structured IT portfolio. Sensible and understandable billing.

Support
Get personalised Azure support from Codify. Offload service requests for changes to Codify.

CODIFY

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